

Date: November 30, 2018

To: Vaddio Dealers

From: Jay Kilby, Dir of Product Management, Vaddio

Subject: End of Life (EOL) Product discontinuation and transition notification

Effective December 31st, 2018 Vaddio is discontinuing the **ZoomSHOT 20** cameras due to a component end-of-life. As a replacement option, we will be introducing a new **ZoomSHOT 30** camera and quick connect extension bundles with the same features and functionalities of the existing ZoomSHOT 20, but now with 30x optical zoom.

We will be offering a last time buy option as follows:

- Last Time Purchase Orders: Must be received by Vaddio, no later than December 14, 2018. Orders will be filled on a first come, first serve basis, until supplies last.
- Last Delivery Date: Scheduled delivery must take place no later than December 31, 2018.

All last time buy purchases are non-cancellable and non-returnable.

Discontinued Product	Part Number	Suggested Replacement	Part Number
ZOOMSHOT 20 AVBMP	999-6920-000	ZOOMSHOT 30 AVBMP	999-6930-000
ZOOMSHOT 20 AVBMP INT'L	999-6920-001	ZOOMSHOT 30 AVBMP	999-6930-000
ZOOMSHOT 20 QUSB SYSTEM	999-6920-100	ZOOMSHOT 30 QUSB SYSTEM	999-6930-100
ZOOMSHOT 20 QUSB SYSTEM INT'L	999-6920-101	ZOOMSHOT 30 QUSB SYSTEM INT'L	999-6930-101
ZOOMSHOT 20 QUSB AUS/NZ	999-6920-109	ZOOMSHOT 30 QUSB AUS/NZ	999-6930-109
ZOOMSHOT 20 QDVI SYSTEM	999-6920-200	ZOOMSHOT 30 QDVI SYSTEM	999-6930-200
ZOOMSHOT 20 QDVI SYSTEM INT'L	999-6920-201	ZOOMSHOT 30 QDVI SYSTEM INT'L	999-6930-201
ZOOMSHOT 20 QDVI SYSTEM AUS/NZ	999-6920-209	ZOOMSHOT 30 QDVI SYSTEM AUS/NZ	999-6930-209
ZOOMSHOT 20 QSR SYSTEM	999-6920-300	ZOOMSHOT 30 QDVI SYSTEM	999-6930-200
ZOOMSHOT 20 QSR SYSTEM INT'L	999-6920-301	ZOOMSHOT 30 QDVI SYSTEM INT'L	999-6930-201
ZOOMSHOT 20 QMINI SYSTEM	999-6920-400	ZOOMSHOT 30 QMINI SYSTEM	999-6930-400
ZOOMSHOT 20 QMINI SYSTEM INT'L	999-6920-401	ZOOMSHOT 30 QMINI SYSTEM INT'L	999-6930-401
ZOOMSHOT 20 QMINI SYSTEM AUS/NZ	999-6920-409	ZOOMSHOT 30 QMINI SYSTEM AUS/NZ	999-6930-409

For more information on these or other products, please contact your Vaddio sales representative.

Sincerely,

Jay Kilby

Vaddio Director of Product Management