

Date: September 21, 2018

To: Vaddio Dealers

From: Jay Kilby, Dir of Product Management, Vaddio

Subject: End of Life (EOL) Product discontinuation and transition notification

Please be informed that Sony has discontinued their EVI Standard Definition PTZ camera series beginning in November 2018. It is therefore necessary that Vaddio discontinue these models effective December 31st, 2018 affecting the following models:

- Sony EVI-D80
- Sony EVI-D90

We will be offering a last time buy option as follows:

- Last Time Purchase Orders: Must be received by Vaddio, no later than November 1, 2018. Orders will be filled on a first come, first serve basis, until supplies last.
- Last Delivery Date: Scheduled delivery must take place no later than December 31, 2018.

All last time buy purchases are non-cancellable and non-returnable.

The new Vaddio PrimeSHOT 20 HDMI offers a path for customers with high definition performance at an outstanding value. With flexible output options like HDMI and S-video, the PrimeSHOT can replace existing standard definition pan tilt zoom cameras or be used as an initial system upgrade.

Discontinued Product	Part Number
SONY EVI-D80 SD PTZ SYSTEM - BLACK	999-2680-000
SONY EVI-D80/W SD PTZ SYSTEM - WHITE	999-2680-000W
SONY EVI-D90 SD PTZ SYSTEM - BLACK	999-2690-000
SONY EVI-D90 SD PTZ SYSTEM - WHITE	999-2690-000W
WALLVIEW D80 PTZ SYSTEM - BLACK	999-2684-000
WALLVIEW D80 PTZ SYSTEM - WHITE	999-2684-000W
WALLVIEW D90 PTZ SYSTEM - BLACK	999-2694-000
WALLVIEW D90 PTZ SYSTEM- WHITE	999-2694-000W

Suggested Replacements	Part Number
PrimeSHOT 20 HDMI Camera Black N/A	999-30420-000
PrimeSHOT 20 HDMI Camera White N/A	999-30420-000W

Suggested Replacements	Part Number
PrimeSHOT 20 HDMI SYS (Black) with HDMI Extender	999-30420-300
PrimeSHOT 20 HDMI SYS (White) with HDMI Extender	999-30420-300W

For more information on these or other products, please contact your Vaddio sales representative.

Sincerely,

Jay Kilby
Vaddio Director of Product Management